

Unlock Australia

Develop your business and #GoBeyond

2025



Expanding your business in Australia

Expanding into new international markets can be challenging and fraught with issues. Our Unlock Australia service will provide expert advice and insight to support you every step of the way. From helping you find the best location, to setting up a subsidiary, we are committed to providing pragmatic and timely advice that allows you to focus on achieving your goals.

International expansion is an important step. By appointing a dedicated international business adviser who takes time to understand your organisation and provides tailored services, you'll have the right support to mitigate risks and maximise the potential a new market offers your business.

Whatever the challenge, we're at your side. We can help at every stage of your company's growth cycle – from starting-up, to raising capital, listing on the Australian Securities Exchange (ASX), undertaking M&A transactions, or using Australia as a base to expand into other markets – you can count on us.





We can help you with the following services



Company setup

- Determining the appropriate corporate structure
- Business establishment
- Introductions to local banks to set up bank accounts
- Assistance with procuring nominee director services (from third parties)
- Corporate secretarial administration
- Tax and business registrations (e.g. Tax File Number, Australian Business Number & Goods & Services Tax)



Location advice

- Affordable research service to determine the optimum location for your business
- Identify potential locations based on the factors most important to your business (e.g., skills, networks, affordability)
- Feasibility assessment



Employment issues

- Introductions to third parties to provide:
 - o Employer solutions
 - Help with work permits and visas
 - o Pensions and benefits
 - o Leadership talent & culture
- Global mobility services



Taxation services

- Corporate and international taxes
- Indirect taxes
- Transfer pricing
- Personal taxation advice
- Stock options and repatriation of funds
- FBT compliance and optimisation
- Liaison with tax authorities



We can help you with the following services (continued)



Back-office support

- Preparation of cash-flow forecasts and budgets
- Fixed fee bookkeeping for startups
- Payroll and other HR services (via trusted outsourced service provider)
- Fully outsourced solutions
- Financial reporting and accounting services
- Establishment of systems
- IT solutions



Financing your business

- Advice on debt or funding
- Listing on the ASX
- Mergers and acquisitions



Business growth support

- Expert, tailored support to help you grow your business
- Market assessment and competitor analysis
- Market entry strategy
- Introductions to key business communities



Audit and assurance

- Statutory and non-statutory audits
- Financial reporting advisory
- International financial reporting standards
- Compliance audits
- ESG and sustainability assurance



Why choose Australia?









Australia provides a safe, low-risk environment in which to do business.

With 28 years of uninterrupted annual growth pre-COVID, Australia has demonstrated a highly-resilient economy and is already recovering strongly. As a country, we have strong economic and cultural ties within the fast-growing Asia-Pacific region.

Market opportunity

- Population of 26 million
- 13th largest economy in the world
- Home to some of the largest companies in the world

Magnet for talent

- One of the world's highest secondary education enrolment rates
- Culturally diverse workforce where almost 28 per cent of Australians were born overseas

Business friendly environment

- One of the most transparent and well-regulated business environments in the world
- Global top five on the Index of Economic Freedom
- Strong financial market turnover
- Stable political environment



Why choose Australia? (continued)









With world-leading innovation and business clusters, and a labor force among the most skilled and diverse in the world, Australia is one of the easiest places in the world to do business.

Quality of life

- A diverse, welcoming and tolerant country
- Huge choice of educational opportunities
- Access to unrivalled heritage, culture and countryside

Access to finance

- Global financial hub
- Variety of debt and equity funding opportunities
- The ASX is the largest stock exchange in the South Pacific

Innovation Hub

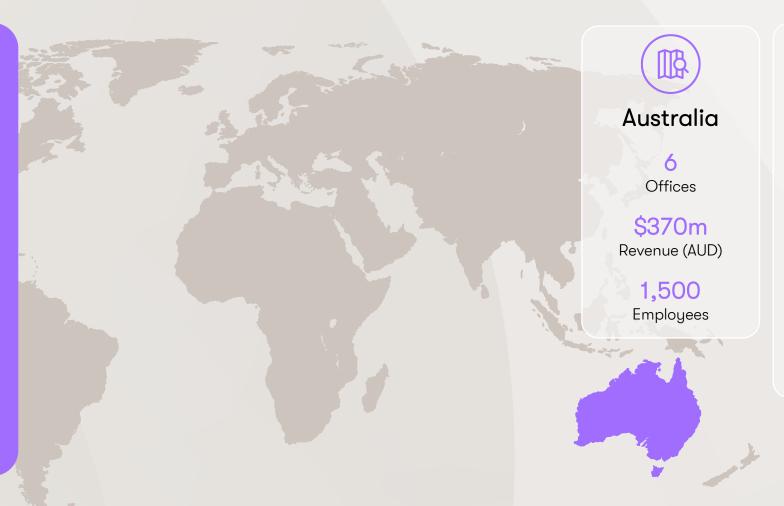
- Home to some of the world's best academic and research institutions
- Generous incentives to support research & development
- Ranked 6th in a ranking of the world's top 200 universities by five key subject fields



Grant Thornton – A truly global network

Grant Thornton is a global leader in assurance, tax, and advisory services, empowering businesses to succeed locally and internationally.

Wherever you operate, our experts bring innovative ideas and strategic insights to drive your growth. With 22 International Business Centres (IBCs) led by top professionals worldwide, we seamlessly connect you to Grant Thornton's extensive resources, ensuring consistent and coordinated support for your business needs.





Global

690+ Offices

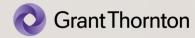
\$8bn

Revenue (USD)

150

Markets

76,000 Employees



Contact

For more information about how we can help you Unlock Australia, please contact:



Matt Adam-Smith

Partner & International Business
Centre Director
Grant Thornton Australia

D +61 2 8297 2566 M +61 408 211 578

E matt.adam-smith@au.gt.com





